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TO: Dr. H. Wakeham DATE: September 23, 1966

FROM: F. E. Resnik

SUBJECT: The Fabrication of the Philip Morris Smoking Machine by Phipps & Bird

Upon my return from Washington on September 23, I informed Mr. H. Cullman of Mr. Paul Smith's recommendation regarding our smoking machine. It was decided that there would be no problem making this equipment available to Federal Trade Commission through Phipps and Bird. Mr. Cullman suggested that if we did not want to disclose our technology to Phipps and Bird, we could build the machine for Federal Trade Commission and invoice them through Phipps and Bird. Since we are planning to put our machine in the Tobacco Institute Testing Laboratory, our smoking technology will become available to our competitors; therefore, I see no problem in disclosing this information to Phipps and Bird.

I also mentioned that Dr. Murray Senkus of Reynolds Tobacco Company had called and wanted to send Bob Cundiff and P. C. Markunas to see our smoking machine in operation. Mr. Cullman felt that there was no problem showing this equipment to them since it was going to be used in the Tobacco Institute Testing Laboratory.

Mr. Cullman suggested that we obtain recognition for the development of our smoking machine. I felt this could be done in two ways (1) call the machine the Philip Morris Automatic Smoking Machine and (2) publish this material in a technical journal as an official communication.

It was left that I would contact Phipps and Bird on this matter.

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FER:rab

F. E. Resnik

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